

# THE RICHEST FAMILY OFFICES

**KEY**   FIRMS WITH GREATEST YEAR-OVER-YEAR GROWTH ▲ RANK ACCORDING TO YOY GROWTH

\*Assets under advisement as of Dec. 31.  
\*\*Includes transfers from within the bank.  
NA = not available. Source: Bloomberg

	FIRM NAME > MAIN OFFICE LOCATION(S)	AUA, IN BILLIONS*	YOY % CHANGE	NUMBER OF FAMILIES
1	<b>HSBC Private Wealth Solutions</b> > HONG KONG	\$137.3	11	340
2	<b>Northern Trust</b> > CHICAGO	112.0	23	3,457 <span style="color: red;">9</span>
3	<b>Bessemer Trust</b> > NEW YORK	77.9	25	>2,200 <span style="color: red;">8</span>
4	<b>BNY Mellon Wealth Management</b> > NEW YORK	76.0	18	400
5	<b>Pictet</b> > GENEVA	57.3	0	>50
6	<b>UBS Global Family Office</b> > ZURICH, LONDON, SINGAPORE, HONG KONG, NEW YORK	47.5	27**	NA <span style="color: red;">5</span>
7	<b>CTC Consulting   Harris myCFO (BMO Financial)</b> > CHICAGO	35.0	6	312
8	<b>Abbot Downing (Wells Fargo)</b> > MINNEAPOLIS	32.2	5	594
9	<b>U.S. Trust (Bank of America)</b> > NEW YORK	31.1	5	162
10	<b>Wilmington Trust (M&amp;T Bank)</b> > WILMINGTON, DELAWARE	24.6	-23	436
11	<b>Hawthorn (PNC Financial)</b> > PHILADELPHIA	23.1	8	>580
◇	<b>Rockefeller &amp; Co.</b> > NEW YORK	23.1	10	259
13	<b>Glenmede</b> > PHILADELPHIA	21.4	7	211
14	<b>Atlantic Trust (Invesco)</b> > ATLANTA	19.5	9	2,296
15	<b>GenSpring Family Offices (affiliate of SunTrust Banks)</b> > JUPITER, FLORIDA	15.8	-5	442
16	<b>Veritable</b> > NEWTOWN SQUARE, PENNSYLVANIA	11.3	10	203
17	<b>Silvercrest Asset Management</b> > NEW YORK	10.6	4	365
18	<b>Oxford Financial Group</b> > CARMEL, INDIANA	10.4	3	232
19	<b>Whittier Trust</b> > SOUTH PASADENA, CALIFORNIA	8.9	16	290
20	<b>Commerce Family Office</b> > ST. LOUIS	8.8	35	79 <span style="color: red;">4</span>
21	<b>ATAG Private &amp; Corporate Services</b> > BASEL, SWITZERLAND	8.0	8	50
22	<b>Tiedemann Wealth Management</b> > NEW YORK	7.5	15	96
23	<b>TAG Associates</b> > NEW YORK	7.0	3	103
24	<b>Spudy &amp; Co. Family Office</b> > HAMBURG	6.6	27	80 <span style="color: red;">5</span>
25	<b>Bedrock</b> > GENEVA	6.0	20	70 <span style="color: red;">10</span>
26	<b>BBR Partners</b> > NEW YORK	5.8	14	75
27	<b>1875 Finance</b> > GENEVA	5.1	0	5
28	<b>Bollard Group</b> > BOSTON	5.0	0	8
29	<b>FS Finance Suisse</b> > ZURICH	4.8	19	11
◇	<b>Laird Norton Wealth Management</b> > SEATTLE	4.8	7	416
◇	<b>myCIO Wealth Partners</b> > PHILADELPHIA	4.8	6	529
32	<b>Ascent Private Capital Management (U.S. Bancorp)</b> > MINNEAPOLIS	4.4	96	60 <span style="color: red;">2</span>
◇	<b>Ballentine Partners</b> > WALTHAM, MASSACHUSETTS	4.4	10	73
◇	<b>Constellation Wealth Advisors</b> > NEW YORK	4.4	5	150
35	<b>Athena Capital Advisors</b> > LINCOLN, MASSACHUSETTS	4.3	27	21 <span style="color: red;">5</span>
◇	<b>Baker Street Advisors</b> > SAN FRANCISCO	4.3	19	40
37	<b>Synovus Family Asset Management</b> > COLUMBUS, GEORGIA	4.1	6	35
38	<b>Federal Street Advisors</b> > BOSTON	4.0	5	27
39	<b>Clarfled Wealth Strategists &amp; Financial Confidantes</b> > TARRYTOWN, NEW YORK	3.9	7	350
◇	<b>Gresham Partners</b> > CHICAGO	3.9	5	67
◇	<b>Presidio Group</b> > SAN FRANCISCO	3.9	7	125
42	<b>Aspiriant</b> > LOS ANGELES	3.7	6	74
43	<b>Tolleson Wealth Management</b> > DALLAS	3.5	46	105 <span style="color: red;">3</span>
44	<b>Marcuard Family Office</b> > ZURICH	3.4	-12	42
◇	<b>St. Louis Trust</b> > ST. LOUIS	3.4	16	40
46	<b>Signature</b> > NORFOLK, VIRGINIA	2.9	-18	56
47	<b>SandAire</b> > LONDON	2.7	-1	15
◇	<b>Vogel Consulting</b> > BROOKFIELD, WISCONSIN	2.7	7	23
49	<b>CV Advisors</b> > MIAMI	2.5	100	41 <span style="color: red;">1</span>
◇	<b>Matter Family Office</b> > ST. LOUIS	2.5	7	147

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